



enterprise europe

## Internet Fair B2B Matchmaking

### WHAT IS IT?

Internet Fair B2B-matchmaking event is an online matchmaking between companies from 10 countries in Europe

### WHEN?

13 October 2011

### FOR WHO?

Companies seeking new international contacts

### HOW?

Register your company no later than 22 September.

**VISIT** [www.net4biz.se](http://www.net4biz.se) to find out how.

### COST?

Free of charge

**MORE INFO**

[www.net4biz.se](http://www.net4biz.se)

[www.EnterpriseEurope.se](http://www.EnterpriseEurope.se)

*The Enterprise Europe Network is set up by the European Commission.*

*Enterprise Europe Network is a network that works with information and advice to small and medium enterprises.*

*The network consists of nearly 600 organizations in over 40 countries working to promote competitiveness and innovation among SMEs.*



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*New contacts – new*

*business opportunities*

B U I S N E S S   S U P P O R T   A T   Y O U R  
D O O R S T E P

## **New contacts – new business opportunities**

*The Net4Biz Internet Fair is a B2B-matchmaking event – online!* B2B-matchmaking events are business networking events where registered companies can book one-to-one-meetings with each other. This provide a unique opportunity for companies, R&D institutes, universities and other organisations to meet potential suppliers, subcontractors, customers and other co-operation partners. This time, the Net4Biz team is arranging a B2B-matchmaking event where you don't even have to leave your office to participate! Register online for an innovative, virtual matchmaking opportunity.

*In practice, the matchmaking will be done via Skype. It is quite simple: once the registration is done, every company will be provided by a Skype username to use only during the match-making. The Net4Biz-team will also provide you with a "meeting schedule" that clearly indicates with whom and when you are to go online. When the time comes, all you have to do is simply make sure you're logged on to skype, keep on schedule and dial up your counterpart using your one time username*

## **Who will participate?**

Participating companies are from the different sectors. Experience shows that as many as 30% of the companies sign contracts afterwards. During a short but intensive period you get the opportunity to meet companies from 10 countries. It is extremely cost effective, being free of charge!

### **Business sectors in focus at the internet fair**

- **Energy**
- **Environment**
- **Waste Management**
- **Sustainable Construction**

### **Companies with a strong interest in finding new business contacts.**

## **Registration**

To register your company, please visit [www.net4biz.se](http://www.net4biz.se). The Internet Fair, like all Net4Biz events, is aimed at small and medium-sized companies aiming to develop cross-border business relationships. Companies from 10 countries are expected to take part; an online catalogue of the participating companies will be available on the website as soon as the registration has opened.

## **More information**

For detailed information, please see [www.net4biz.se](http://www.net4biz.se)