

# FOOD AND BEVERAGE TRADE MISSION TO VIETNAM

*January 29 – February 3, 2018*

## REGISTRATION FORM: COMPANY PROFILE

The overall objective of the EU-Vietnam Business Network (EVBN) is to increase exports and investments of the EU to Vietnam in particular by Small and Medium Enterprises (SMEs). As part of the key activities, EVBN is organizing trade missions to offer European companies the unique opportunity to get to know the Vietnamese market and potential business partners. For the upcoming Food and Beverage Trade Mission in January 2018, we will welcome 40 companies eligible to participate.

1. Please fill in the form below and submit to [thuy.le@evbn.org](mailto:thuy.le@evbn.org) before **Friday, December 15 2017**.  
(\*This form can be filled in digitally\*)
2. Once your application is received, we will revert to you **after 7 days** with:
  - . EVBN Confirmation Letter.
  - . Terms & Conditions.
  - . Corresponding Debit Note.
3. **10 days after** receiving EVBN Confirmation Letter and Debit Note you will confirm your attendance by signing the documents and proceeding to the payment of your total participation fee.

We look forward to seeing you in Vietnam!

### Contact information:

Ms. Thuy Le  
Business Development Officer  
Email: [thuy.le@evbn.org](mailto:thuy.le@evbn.org)  
Tel: +84 (0)28 3823 9515, Ext. 107

Official Carriers



**COMPANY DETAILS**

Company name	
Address (Street / City / Country)	
Telephone number ( + country code)	
Email address	
Company website	
Legal form of the Company	
Founded in (year)	
1 <sup>st</sup> Participant to the mission (Name / Position / Tel / Email)	
2 <sup>nd</sup> Participant to the mission (if any) <i>Extra cost, please contact us</i> (Name / Position / Tel / Email)	
Main contact person for communication (Name / Position / Tel / Email)	

**BUSINESS DETAILS**

Country of origin	
Locations outside your home country (Country / Town)	
Number of employees in Europe	
Number of employees outside Europe	
Key business sector / activities	
Other activities	
Certifications	
Main competitors / countries	



## LOGISTICS SERVICE

Due to strict regulations upon customs in Vietnam, we **strongly** recommend you to go through a Forwarder Partner in order to ensure that your products arrive for the Trade Mission.

EVBN's suggested Forwarder Partner is **Cargo Team Vietnam**  
<http://www.cargoteamvn.com/>



Please answer the following questions if you require logistics service.

Is it your first time shipping goods in Vietnam? Or do you already have distributor? (if distributor do they have import license?)	
What commodity would you like to bring to this event?	
Could you provide a draft invoice packing list of the goods? (name, custom code, quantity, weight, dimensions, unit price)	
Could you indicate the temperature that your goods need to be stored in?	
Please confirm that you will ship by air?	
The goods will need to arrive minimum 10 days prior to the event, could you inform when the goods will be available for pick up?	
As you will be both in HCM and Hanoi, would you be able to arrange two distinct quantities to be sent to HCM and to Hanoi separately?	
Will your goods remain in Vietnam after the event? Or re-export?	
Would you be interested in door-to-door service? If yes please indicate the address for pick up? (note: depending on the location, we may organise collection of center warehouse)	
Depends on the nature of your commodity, we may ask you for a list of documents prior to shipping. In order to ensure you have all the documents available and for the ease of our communication process, could you please indicate the name of the person in charge for this kind of information? (name, email, mobile number)	